

Who Qualifies

- **Homestead vendor:** Prepares and sells food or meat products from your own property or at a farmers market, with $\leq \$1.5\text{M}$ in gross food/meat sales
- **Small farm:** Produces crops or livestock on land with $\leq \$1.5\text{M}$ in gross sales per year of livestock or crop-related products

What's Exempt

Once you meet the definition and sales cap, you are **not subject to:**

- Food establishment permits
- Kitchen inspections
- Health department licensing
- Many building code requirements for small farm stands

Exception: Local/state authorities may still enforce **federal law** (e.g., FDA, USDA)

Where You Can Sell

- On your own property
- At a farmers market
- Directly to the end consumer (no wholesale to stores)

Allowed Products

 You may sell:

1. **Meat products** (cattle, sheep, swine, bison, poultry, goat, rabbit) if legally raised, slaughtered, and processed
2. **Prepared foods** (baked goods, pies, breads, cookies, cakes, prepared meals, cooked foods) — a major expansion from previous cottage food laws
3. **Candy** (fudge, chocolates, caramels, brittle, toffee, homemade candy).
4. **Produce** (fruits, vegetables, herbs, berries, pumpkins, mushrooms if legal).
5. **Natural sweeteners** (honey, maple syrup, sorghum syrup, agave).
6. **Fruit spreads** (jam, jelly, preserves, fruit butter, marmalade)

Labeling Requirements

Packaged items must include:

- Producer name & address
- Ingredients list
- Product description
- Allergen warning
- Statement: "This product was produced by a homestead vendor or the owner of a small farm that is exempt from government licensing and inspection"

Shipping & Delivery

- **No food handler certificate:** No shipping/delivery allowed.
- **With certificate:** Only within Indiana; shipping outside is illegal

